



Michael P. Hein
Ulster County Executive

Ulster County Economic Development Alliance

244 Fair Street | Kingston, NY 12402 | Phone: (845) 340-3556 | Contact: Suzanne Holt

JUMP START COMPETITION PROGRAM APPLICATION

APPLICATION DEADLINE: JUNE 1, 2018 @ 4:00PM

Form submission:

via email to OED@co.ulster.ny.us or UCEDA 244 Fair Street PO Box 1800, Kingston, NY 12402

GENERAL INFORMATION:

Applicant Name: Carmen Oquendo
Business Name (if applicable): Carmen's Sabar Latino
Mailing Address: P.O. Box 66, Napanoch, NY 12458
Daytime phone: 845-647-8800 Cell Phone: 845-389-3407
Email address: carmenssabarlatino@gmail.com

Applicant is the: Proposed New Business Existing Business

What type of business are you proposing: Puerto Rican

What do you do now? I have been a full time teaching assistant at the Ellenville Central School for the past 16+ years. I am also responsible for payroll and quarterly reports for Five Star...

What type of business experience do you have? Have you started a business before?
I have assisted in all steps towards the start up of my partners landscaping business, which is still up and running and has been for the past 15 years. I am responsible for payroll, accounts payable/receivable along with scheduling all jobs. On occasions I have catered for friends and family gatherings, along with cooking...

PROJECT DESCRIPTION

Please briefly describe what you intend to use the grant funds for, if awarded. Include a description of special finishes and your fit-out as well as an early projection of the costs of the project. Attach additional sheet as necessary.

The grant funds if honored will go towards the construction of a 28' x 32' building on the property 1 Clinton Street in Napanoch, NY. This location was recently purchased by Eric. Part will be used to pay H. Osterhoudt Excavating who will be leveling the property, prepping and installing all necessary materials and labor to hook up to municipal sewer and water. Pavement restoration of Clinton Street is also included. Some construction has been started...

Why is this business appropriate and consistent with the business climate of the Village of Ellenville and/or surrounding areas?

We believe our business is appropriate and consistent with the business climate of the Village of Ellenville and its surrounding areas because our town is made up of a diverse population of family run businesses. Both Eric and I were born and raised in Ellenville and we also raised our children in this community...

How many jobs will this project create?

We project to create 5 jobs, 4 full time and one part time. A cook, an assistant cook, a dishwasher, a server and a delivery...

What gives you the confidence this is a project you can undertake successfully? Do you have any partners? If yes, please identify them.

Our confidence that this project we are taking on will be successful comes from our tight knit supportive community. Many have expressed the need of a local Puerto Rican eatery that they do not have to travel to Middletown, Kingston, or Sullivan County for. The fact that our property is on a business highway district is key. We...

Tell us why you believe you can open by December 2018?

We believe that it is very possible to be up and running by December 2018. Our mission to start this business began June 2017, when we went in front of the Ellenville Planning Board for the first time. We went in front of the board for 6 consecutive months before being approved for a "food trailer".

Carmen Oquendo

Signature of Applicant

4/25/18

Date of Application

Carmen Oquendo

Carmen's Sabor Latino

P.O. Box 66, Napanoch, NY 12458

Daytime phone-(845) 647-8800 Cell number-(845) 389-3407

Email-carmenssaborlatino@gmail.com

1. I have been a fulltime teaching assistant at the Ellenville Central School for the past 16+ years. I am also responsible for payroll and quarterly reports for Five Star Landscaping. My partner, Eric Abraham is a fulltime correctional officer at the NYS Eastern Correctional Facility in Napanoch. In 2005, Eric worked as a Building Inspector/Code Enforcement Officer for the Village of Ellenville. He also started, works and operates his own landscaping business.
2. I have assisted in all steps towards the startup of my partners landscaping business, which is still up and running and has been for the past 15 years. I am responsible for payroll, accounts payable/receivable along with scheduling all jobs. On occasions I have catered for friends and family gatherings, along with cooking for church fundraisers. My partner, Eric Abraham has 15 years experience in building and operating his own landscaping business in the Ellenville, Woodridge, and Napanoch areas.
3. The grant funds if honored will go towards the construction of a 28'x32' building on the property 1 Clinton Street in Napanoch, NY. This location was recently purchased by Eric. Part will be used to pay H. Osterhoudt Excavating who will be leveling the property, prepping and installing all necessary materials and labor to hook up to municipal water and sewer. Pavement restoration of Clinton Street is also included. Some construction has been started on the driveway/parking area and will be finished off with 6" item 4 subbase as well as 8" ROB gravel by Osterhoudt Excavating.

While we have already paid for engineered stamped plans we are in the process of hiring an architect and a mechanical engineer to secure the work that needs to be done.

4. We believe our business is appropriate and consistent with the business climate of the Village of Ellenville and its surrounding areas because our town is made up of a diverse population of family run businesses. Both Eric and I were born and raised in Ellenville and we also raised our children in this community. We have invested much interest towards our community on many different levels.

5. We project to create 5 jobs, 4 full time and 1 part time. A cook, an assistant cook, a dishwasher, a server and a delivery person, not to mention the business given to the lifelong residents that already have existing businesses (keeping it local) and will be hired to perform the construction, electrical, and plumbing aspect to mention a few.
6. As mentioned above Eric Abraham and I will be partners. We have been in a relationship for almost 24 years. We are excited and committed to grow with this new venture.

Our confidence that this project we are taking on will be successful comes from our tight knit supportive community. Many have expressed the need of a local Puerto Rican eatery that they do not have to travel to Middletown, Kingston or Sullivan County for. The fact that our property is on a business highway district is key. We will be serving our hardworking officers, teachers, and medical staff that house both Eastern and Ulster Correctional Facilities, Ellenville Regional Hospital, and the Ellenville Central School. Not to mention all the friends and families of Ellenville, Napanoch, Wawarsing and other surrounding areas that we have made throughout the years of living in our community.

7. We believe that it is very possible to be up and operating by December 2018. Our mission to start this business began June 2017 when we went in front of the Ellenville Planning Board for the first time. We went in front of the board for 6 consecutive months before being approved for a "food trailer." My partner purchased the property that will be used for our business. His company "Five Star Landscaping" completely cleared the property. The property has been surveyed. An engineer was hired and produced stamped site plans. I have put together a 3 year Business Plan for a food trailer project which is now being changed to a 28' x 32' building. We understand we will need a revised Planning Board approval. The application for the Planning Board is complete and we are waiting of the architect and mechanical engineer to contact us for a second meeting.